



Rep. Brian Fitzpatrick

8th District Summary

Bucks • Montgomery

July 1, 2015 – June 30, 2016

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 8th district. Independent research finds that Pennsylvania SBDC clients generate **\$6.56 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 8th district.

At a Glance: Pennsylvania SBDC Network FY2016 Impact

Entrepreneurs Consulted: 9,503

Total Consulting Hours: 91,426

Financing Obtained:
\$165,430,277

Increase in Domestic Sales by SBDC
Clients: \$427,085,660

Increase in International Sales by
SBDC Clients: \$63,886,775

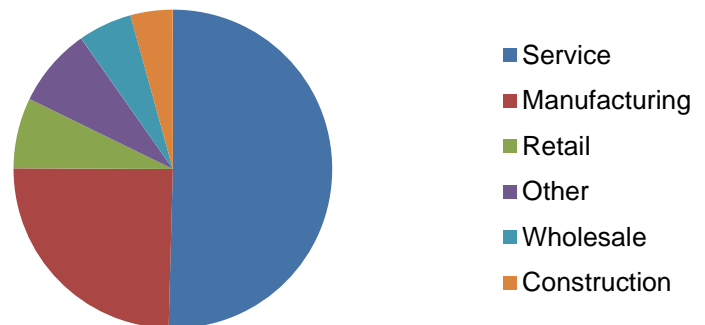
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	2016
Entrepreneurs Consulted.....	436
Women- and Jointly-Owned.....	62%
Veterans.....	10%
Minorities.....	28%
Total Consulting Hours Provided.....	4,700

RESULTS

Businesses Started	14
Jobs Saved	305
Jobs Created	67
Client-Obtained Financing	\$6,959,600
Assets Preserved	\$588,735

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

Pennsylvania SBDC Lead Office
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104
(215) 898-1219 | www.pasbdc.org | @PASmallBusiness

DISTRICT CONTACTS

Lehigh University SBDC
James Fischer, Director
(610) 758-3980
www.lehigh.edu/sbdc

Temple University SBDC
Eustace Kangaju, Director
(215) 204-7282
www.temple.edu/sbdc

Wharton SBDC
Celeste L. Corrado, Director
(215) 898-4861
whartonsbdc.wharton.upenn.edu

Pennsylvania SBDC Lead Office
Christian Conroy
State Director
(215) 898-1219
www.pasbdc.org

The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



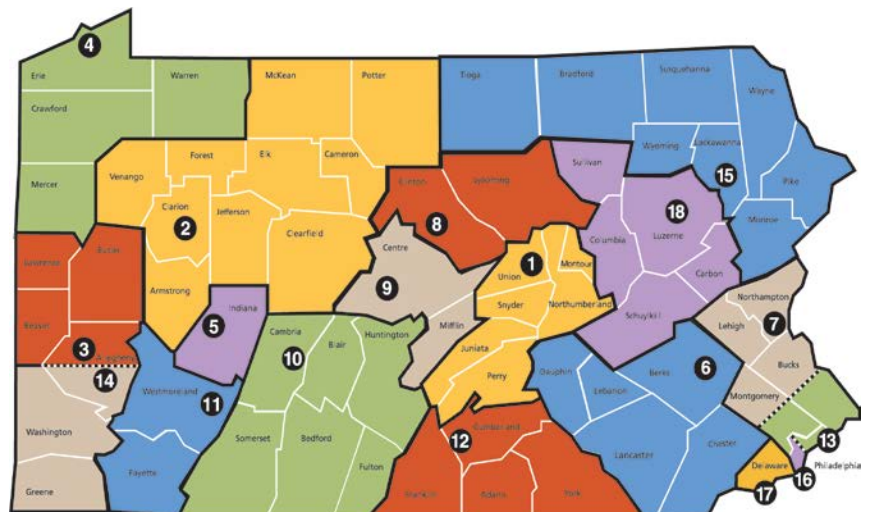
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Bucks	625,249	67,505	99.97
Montgomery	799,874	90,343	99.91

SBDC LOCATIONS MAP



1. Bucknell
2. Clarion
3. Duquesne
4. Gannon
5. Indiana
6. Kutztown
7. Lehigh
8. Lock Haven
9. Penn State
10. St. Francis
11. St. Vincent
12. Shippensburg
13. Wharton
14. Pittsburgh
15. Scranton
16. Temple
17. Widener
18. Wilkes

Pennsylvania SBDC Lead Office
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104
(215) 898-1219 | www.pasbdc.org | @PASmallBusiness