

Contract Methods



FUNDED BY: SEDA-COGA THROUGH DLA

PTAC

SOUTHEAST PENNSYLVANIA
PROCUREMENT TECHNICAL ASSISTANCE CENTERS

KUTZTOWN

LEHIGH

WIDENER

Kutztown University PTAC

(717) 825-1132 | Lancaster and York
(484) 646-5811 | Berks and Chester
Serving Berks, Chester, Lancaster, York,
and Lower Montgomery Counties

Lehigh University PTAC

(610) 758-4089 | Bethlehem, PA
Serving Lehigh, Northampton, Upper Bucks,
and Upper Montgomery Counties

Widener University PTAC

(610) 499-4312 | Chester, PA
Serving Delaware, Lower Bucks
and Philadelphia Counties

FEDERAL BUSINESS OPPORTUNITIES (FedBizOpps/FBO, fbo.gov)

FedBizOpps is the single government point-of-entry for Federal government procurement notices over \$25,000. Through one portal, vendors seeking federal markets for their products and services can search, monitor and retrieve opportunities solicited by the entire federal contracting community. The system also provides the opportunity for vendors to receive email notification of postings relevant to their business.

GSA SCHEDULE (gsa.gov)

Under the GSA Schedules (also referred to as Multiple Award Schedules and Federal Supply Schedules) Program, GSA establishes long-term government wide contracts with commercial firms to provide access to over 10 million commercial supplies and services that can be ordered directly from GSA Schedule contractors or through the GSA Advantage!® online shopping and ordering system. Almost every product or service sold in the commercial market can be purchased on a GSA Schedule – it is the government's equivalent of the commercial marketplace.

Procurement goals are established in terms of percentage of annual expenditures.

- 23% of all prime contracts are to be set aside for small businesses
- 5% of all prime and subcontracts are to be set aside for small disadvantaged businesses
- 5% of all prime and subcontracts are to be set aside for woman-owned businesses
- 3% of all prime contracts are to be set aside for HUBZone small businesses
- 3% of all prime and subcontracts are to be set aside for service disabled veteran-owned small businesses

UNIQUE FEDERAL GOVERNMENT PURCHASING RULES

< **\$3,500** Not advertised (mostly by purchase card)

> **\$3,500** < **\$25,000** Not required to be advertised (but may request oral or written quotes). Simplified Acquisition Procedures (SAP) applies and normally reserved for small businesses.

> **\$25,000** < **\$150,000** Required to be advertised in FedBizOpps.gov. SAP applies and normally reserved for small businesses.

> **\$150,000** Full and Open Competition for most opportunities and must be advertised in **FedBizOpps.gov**; mostly Invitation for Bid or Request for Proposal.

For more information, please visit
pasbdc.org/government