



Rep. Lou Barletta

11th District Summary

Carbon • Columbia • Cumberland • Dauphin • Luzerne • Montour • Northumberland • Perry • Wyoming

January 1, 2016 – December 31, 2016

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 11th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 11th district.

At a Glance: Pennsylvania SBDC Network 2016 Impact

Entrepreneurs Consulted: 8,815

Total Consulting Hours: 92,968

Financing Obtained by SBDC
Clients: \$188,846,317

Increase in Domestic Sales by SBDC
Clients: \$191,765,397

Increase in International Sales by
SBDC Clients: \$36,893,992

Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY

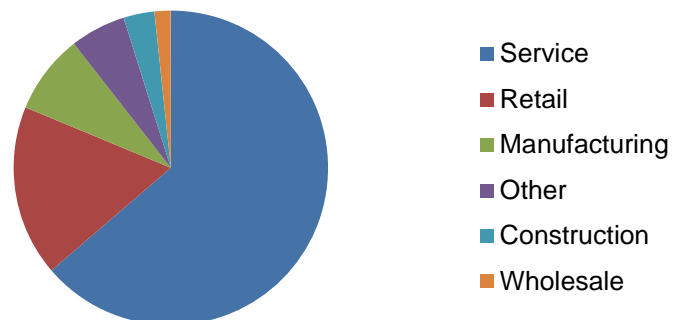
2016

Entrepreneurs Consulted.....	738
Women- and Jointly-Owned.....	71%
Veterans.....	8%
Minorities.....	14%
Total Consulting Hours Provided.....	7,492

RESULTS

Businesses Started	70
Jobs Saved	227
Jobs Created	197
Client-Obtained Financing	\$18,519,586
Assets Preserved	\$2,224,110

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

Pennsylvania SBDC Lead Office
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104
(215) 898-1219 | www.pasbdc.org | @PASmallBusiness

DISTRICT CONTACTS

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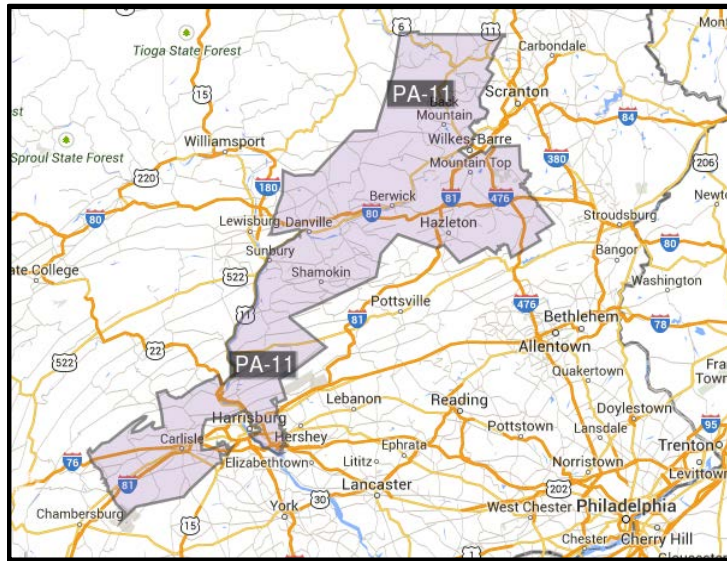
The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to aspiring small business owners and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



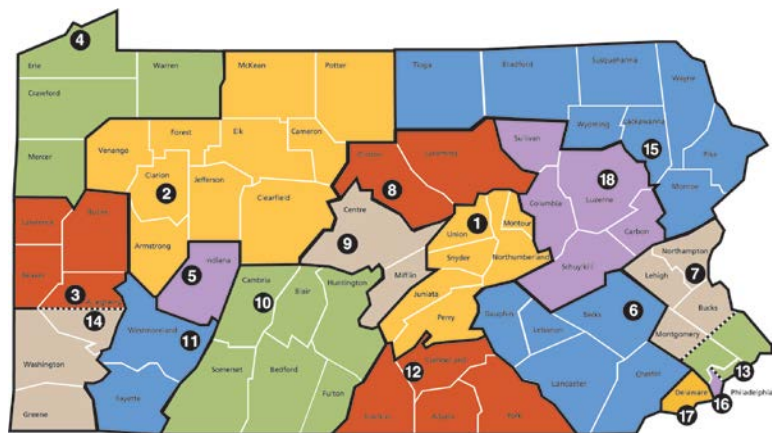
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Carbon	65,249	4,374	99.93%
Columbia	67,295	4,619	99.96%
Cumberland	235,406	19,898	99.88%
Dauphin	268,100	21,484	99.87%
Luzerne	320,918	23,555	99.92%
Montour	18,267	1,433	99.72%
Northumberland	94,528	6,070	99.95%
Perry	45,969	3,638	99.97%
Wyoming	28,276	2,451	99.96%

SBDC LOCATIONS MAP



- 1. Bucknell 4. Gannon 7. Lehigh 10. St. Francis 13. Wharton 16. Temple
- 2. Clarion 5. Indiana 8. Lock Haven 11. St. Vincent 14. Pittsburgh 17. Widener
- 3. Duquesne 6. Kutztown 9. Penn State 12. Shippensburg 15. Scranton 18. Wilkes

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