



Rep. Matthew Cartwright

17th District Summary

Carbon • Lackawanna • Luzerne • Monroe • Northampton • Schuylkill

January 1, 2016 – December 31, 2016

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 17th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 17th district.

At a Glance: Pennsylvania SBDC Network 2016 Impact

Entrepreneurs Consulted: 8,815

Total Consulting Hours: 92,968

Financing Obtained by SBDC
Clients: \$188,846,317

Increase in Domestic Sales by SBDC
Clients: \$191,765,397

Increase in International Sales by
SBDC Clients: \$36,893,992

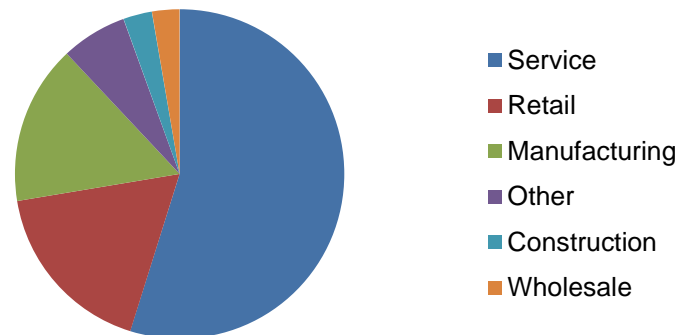
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	2016
Entrepreneurs Consulted.....	933
Women- and Jointly-Owned.....	69%
Veterans.....	4%
Minorities.....	12%
Total Consulting Hours Provided.....	9,410

RESULTS

Businesses Started	95
Jobs Saved	282
Jobs Created	268
Client-Obtained Financing	\$15,594,912
Assets Preserved	\$1,242,885

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

Pennsylvania SBDC Lead Office
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104
(215) 898-1219 | www.pasbdc.org | @PASsmallBusiness

DISTRICT CONTACTS

Lehigh University SBDC
James Fischer, Director
(610) 758-3980
www.lehigh.edu/sbdc

University of Scranton SBDC
Lisa Hall-Zielinski, Director
(570) 941-7588
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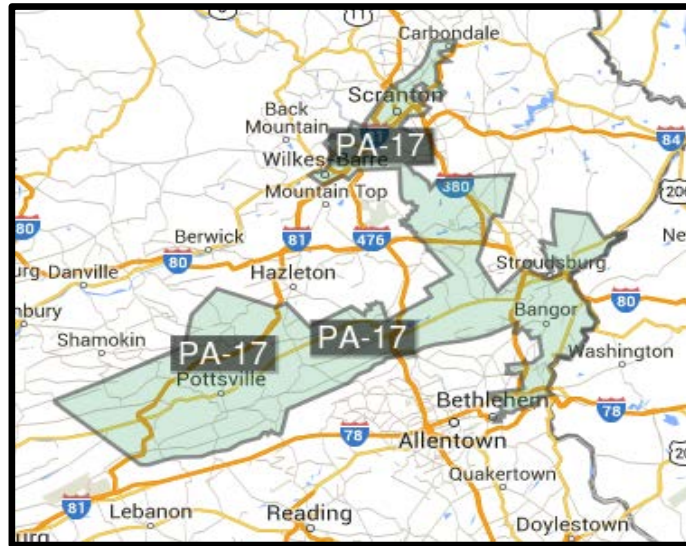
Wilkes University SBDC
Dorothy Lane, Director
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Pennsylvania SBDC Lead Office
Christian Conroy
State Director
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The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

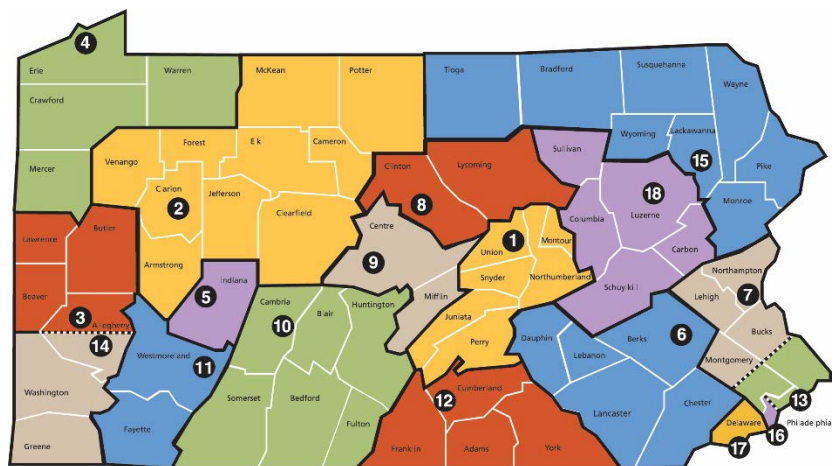
Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Carbon	65,249	4,374	99.93
Lackawanna	214,437	16,714	99.89
Luzerne	320,918	23,555	99.92
Monroe	169,842	13,499	99.94
Northampton	297,735	22,892	99.93
Schuylkill	148,289	9,655	99.93

SBDC LOCATIONS MAP



1. Bucknell
2. Clarion
3. Duquesne
4. Gannon
5. Indiana
6. Kutztown
7. Lehigh
8. Lock Haven
9. Penn State
10. St. Francis
11. St. Vincent
12. Shippensburg
13. Wharton
14. Pittsburgh
15. Scranton
16. Temple
17. Widener
18. Wilkes



The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

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