



Rep. Charles Dent

15th District Summary

Berks • Dauphin • Lebanon • Lehigh • Northampton

January 1, 2016 – December 31, 2016

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 15th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 15th district.

At a Glance: Pennsylvania SBDC Network 2016 Impact

Entrepreneurs Consulted: 8,815

Total Consulting Hours: 92,968

Financing Obtained by SBDC
Clients: \$188,846,317

Increase in Domestic Sales by SBDC
Clients: \$191,765,397

Increase in International Sales by
SBDC Clients: \$36,893,992

Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY

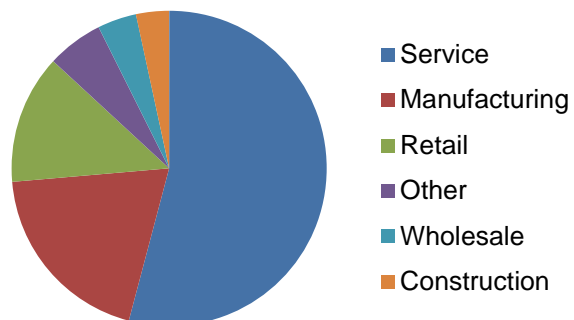
2016

Entrepreneurs Consulted.....	889
Women- and Jointly-Owned.....	67%
Veterans.....	5%
Minorities.....	21%
Total Consulting Hours Provided.....	11,693

RESULTS

Businesses Started	68
Jobs Saved	383
Jobs Created	181
Client-Obtained Financing	\$29,348,770
Assets Preserved	\$654,150

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

Pennsylvania SBDC Lead Office
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104
(215) 898-1219 | www.pasbdc.org | @PASmallBusiness

DISTRICT CONTACTS

Kutztown University
Ernie Post, Director
(484) 646-4003
www.kutztownsbdc.org

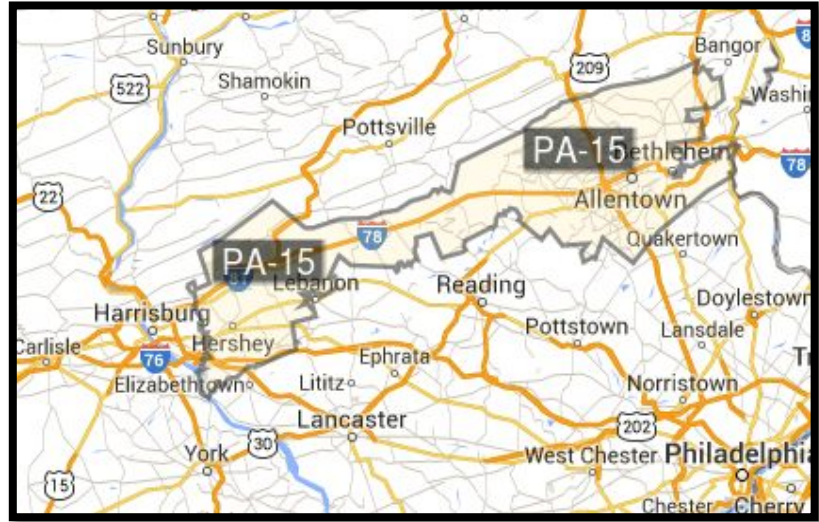
Lehigh University SBDC
James Fischer, Director
(610) 758-3980
www.lehigh.edu/sbdc

Pennsylvania SBDC Network
Christian Conroy
State Director
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The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

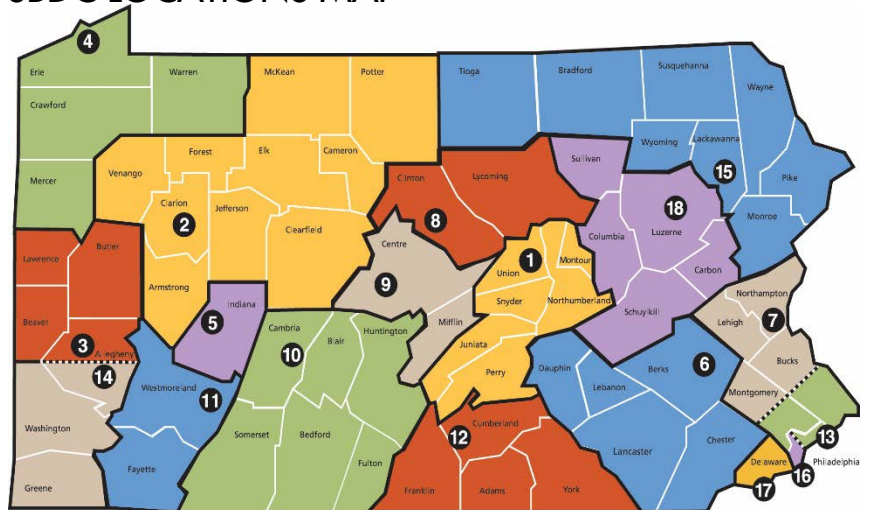
Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Berks	411,442	31,914	99.94
Dauphin	268,100	21,484	99.87
Lebanon	133,568	10,321	99.91
Lehigh	349,497	29,385	99.89
Northampton	297,735	22,892	99.93

SBDC LOCATIONS MAP



1. Bucknell
2. Clarion
3. Duquesne
4. Gannon
5. Indiana
6. Kutztown
7. Lehigh
8. Lock Haven
9. Penn State
10. St. Francis
11. St. Vincent
12. Shippensburg
13. Wharton
14. Pittsburgh
15. Scranton
16. Temple
17. Widener
18. Wilkes



The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

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