



## Rep. Michael Doyle

### 14<sup>th</sup> District Summary

Allegheny • Westmoreland

#### January 1, 2016 – December 31, 2016

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 14<sup>th</sup> district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 14<sup>th</sup> district.

### At a Glance: Pennsylvania SBDC Network 2016 Impact

Entrepreneurs Consulted: 8,815

Total Consulting Hours: 92,968

Financing Obtained:  
\$188,846,317

Increase in Domestic Sales by SBDC  
Clients: \$191,765,397

Increase in International Sales by  
SBDC Clients: \$36,893,992

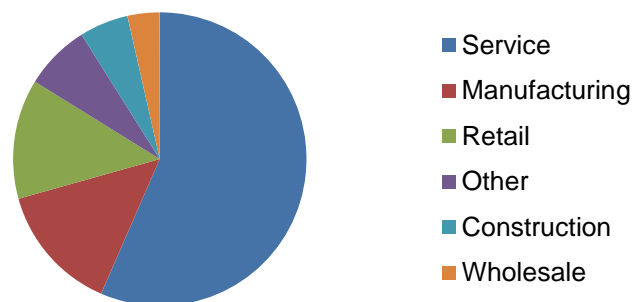
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	2016
Entrepreneurs Consulted.....	1,009
Women- and Jointly-Owned.....	59%
Veterans.....	5%
Minorities.....	23%
Total Consulting Hours Provided.....	13,626

#### RESULTS

Businesses Started .....	106
Jobs Saved .....	637
Jobs Created .....	217
Client-Obtained Financing .....	\$17,181,335
Assets Preserved .....	\$915,810

#### CLIENT INDUSTRIES



Small Business Development Centers  
Helping businesses start, grow, and prosper.

Pennsylvania SBDC Lead Office  
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104  
(215) 898-1219 | [www.pasbdc.org](http://www.pasbdc.org) | @PASsmallBusiness

## DISTRICT CONTACTS

**Duquesne University SBDC**  
 Mary McKinney, Director  
 (412) 396-6233  
[www.sbdc.duq.edu](http://www.sbdc.duq.edu)

**Saint Vincent College SBDC**  
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**University of Pittsburgh SBDC**  
 Raymond Vargo, Director  
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**Pennsylvania SBDC Network**  
 Christian Conroy  
 State Director  
 (215) 898-1219  
[www.pasbdc.org](http://www.pasbdc.org)

The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

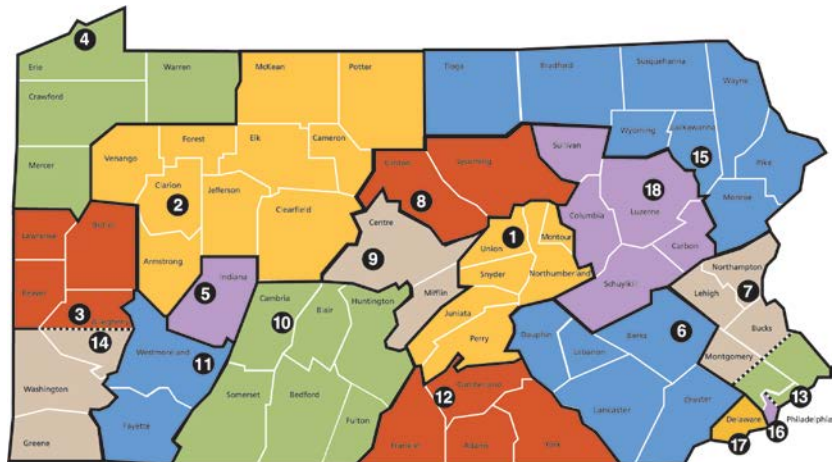
Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.

## DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Allegheny	1,223,348	105,110	99.89
Westmoreland	365,169	29,732	99.94

## SBDC LOCATIONS MAP



1. Bucknell
2. Clarion
3. Duquesne
4. Gannon
5. Indiana
6. Kutztown
7. Lehigh
8. Lock Haven
9. Penn State
10. St. Francis
11. St. Vincent
12. Shippensburg
13. Wharton
14. Pittsburgh
15. Scranton
16. Temple
17. Widener
18. Wilkes



The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

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