



Rep. Dwight Evans

2nd District Summary

Montgomery • Philadelphia

January 1, 2016 – December 31, 2016

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 2nd district. Independent research finds that Pennsylvania SBDC clients generate **\$6.56 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 2nd district.

At a Glance: Pennsylvania SBDC Network 2016 Impact

Entrepreneurs Consulted: 8,815

Total Consulting Hours: 92,968

Financing Obtained by SBDC
Clients: \$188,846,317

Increase in Domestic Sales by SBDC
Clients: \$191,765,397

Increase in International Sales by
SBDC Clients: \$36,893,992

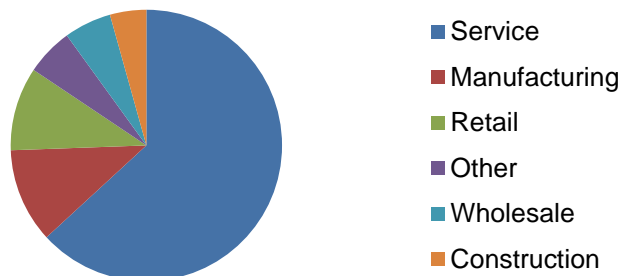
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	2016
Entrepreneurs Consulted.....	851
Women- and Jointly-Owned.....	73%
Veterans.....	5%
Minorities.....	54%
Total Consulting Hours Provided.....	13,239

RESULTS

Businesses Started	60
Jobs Saved	661
Jobs Created	142
Client-Obtained Financing	\$35,738,344
Assets Preserved	\$784,980

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

DISTRICT CONTACTS

Temple University SBDC
 Eustace Kangaju, Director
 (215) 204-7282
www.temple.edu/sbdc

Wharton SBDC
 Celeste L. Corrado, Director
 (215) 898-4861
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 Christian Conroy
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 (215) 898-1219
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The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

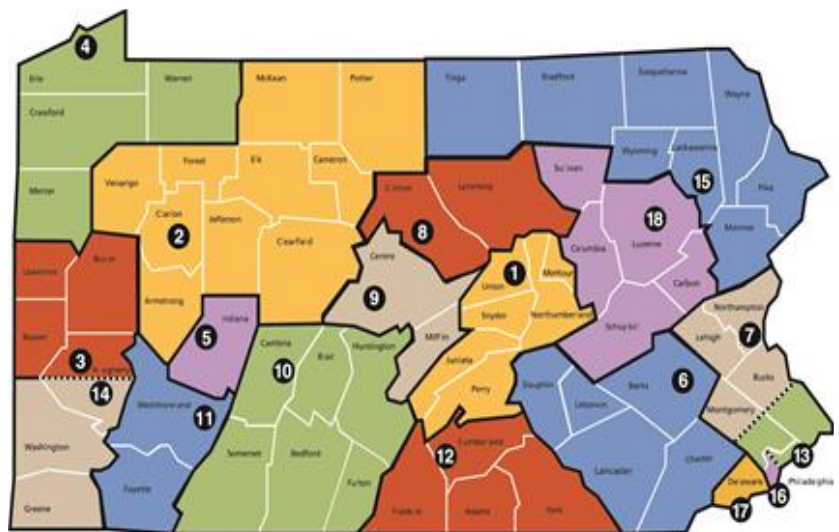
Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.

DISTRICT PROFILE



County	Population	# Small Businesses	% Small Businesses
Montgomery	799,874	90,343	99.91%
Philadelphia	1,526,006	100,729	99.89%

SBDC LOCATIONS MAP



- | | | | | | |
|-------------|-------------|---------------|------------------|----------------|-------------|
| 1. Bucknell | 4. Gannon | 7. Lehigh | 10. St. Francis | 13. Wharton | 16. Temple |
| 2. Clarion | 5. Indiana | 8. Lock Haven | 11. St. Vincent | 14. Pittsburgh | 17. Widener |
| 3. Duquesne | 6. Kutztown | 9. Penn State | 12. Shippensburg | 15. Scranton | 18. Wilkes |



The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

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