

Rep. Pat Meehan

7th District Summary

Berks • Chester • Delaware • Lancaster • Montgomery

January 1, 2016 – December 31, 2016

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 7th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 7th district.

At a Glance: Pennsylvania SBDC Network 2016 Impact

Entrepreneurs Consulted: 8,815

Total Consulting Hours: 92,968

Financing Obtained: by SBDC
Clients \$188,846,317

Increase in Domestic Sales by SBDC
Clients: \$191,765,397

Increase in International Sales by
SBDC Clients: \$36,893,992

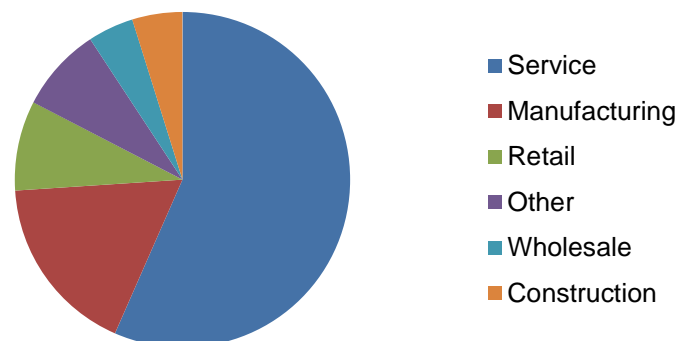
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	2016
Entrepreneurs Consulted.....	1,087
Women- and Jointly-Owned.....	65%
Veterans.....	6%
Minorities.....	31%
Total Consulting Hours Provided.....	16,331

RESULTS

Businesses Started	72
Jobs Saved	464
Jobs Created	230
Client-Obtained Financing	\$33,312,900
Assets Preserved	\$588,735

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

Pennsylvania SBDC Lead Office
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104
(215) 898-1219 | www.pasbdc.org | @PASmallBusiness

DISTRICT CONTACTS

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Pennsylvania SBDC Lead Office

Christian Conroy
State Director
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The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

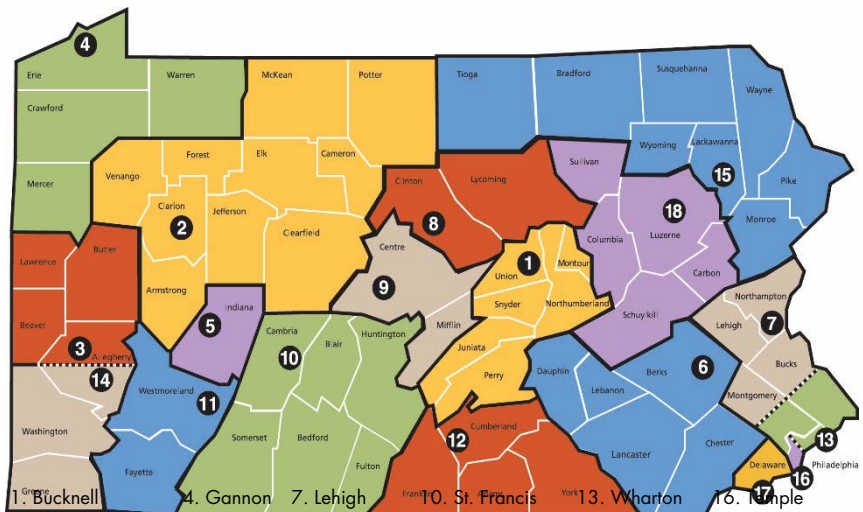
Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Berks	411,442	31,914	99.94
Chester	498,886	52,284	99.93
Delaware	558,979	50,293	99.92
Lancaster	519,445	49,880	99.94
Montgomery	799,874	90,343	99.91

SBDC LOCATIONS MAP



1. Bucknell
2. Clarion
3. Duquesne
4. Gannon
5. Indiana
6. Kutztown
7. Lehigh
8. Lock Haven
9. Penn State
10. St. Francis
11. St. Vincent
12. Shippensburg
13. Wharton
14. Pittsburgh
15. Scranton
16. Temple
17. Widener
18. Wilkes



The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

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