



Rep. Timothy Murphy

18th District Summary

Allegheny • Greene • Washington • Westmoreland

January 1, 2016 – December 31, 2016

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 18th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 18th district.

At a Glance: Pennsylvania SBDC Network 2016 Impact

Entrepreneurs Consulted: 8,815

Total Consulting Hours: 92,968

Financing Obtained by SBDC
Clients: \$188,846,317

Increase in Domestic Sales by SBDC
Clients: \$191,765,397

Increase in International Sales by
SBDC Clients: \$36,893,992

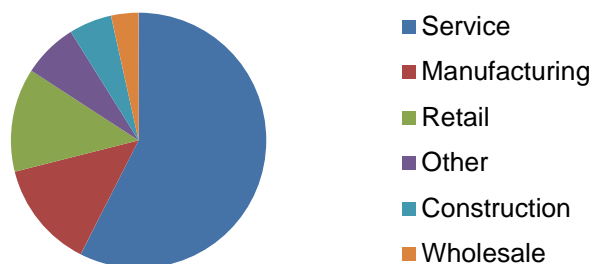
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	2016
Entrepreneurs Consulted.....	1,178
Women- and Jointly-Owned.....	70%
Veterans.....	5%
Minorities.....	20%
Total Consulting Hours Provided.....	15,354

RESULTS

Businesses Started	126
Jobs Saved	819
Jobs Created	271
Client-Obtained Financing	\$22,543,835
Assets Preserved	\$1,242,885

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

Pennsylvania SBDC Lead Office
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104
(215) 898-1219 | www.pasbdc.org | @PASmallBusiness

DISTRICT CONTACTS

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The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



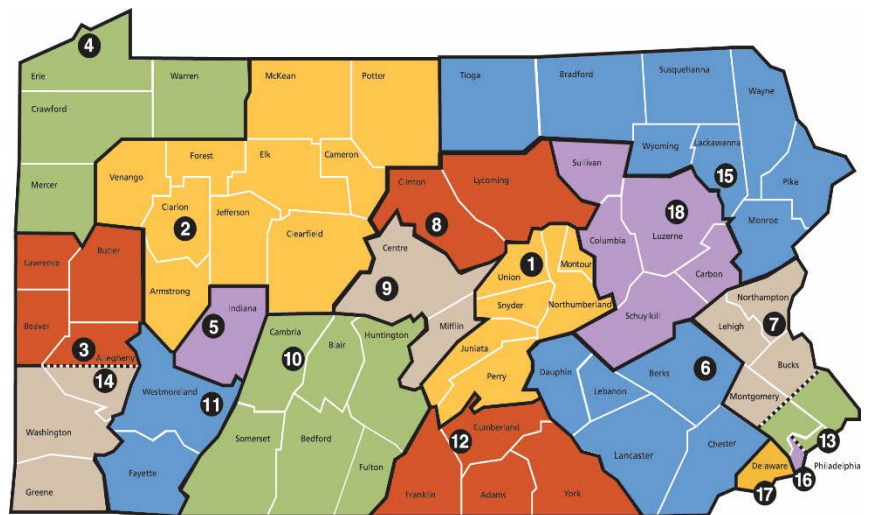
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Allegheny	1,223,348	105,110	99.89
Greene	38,686	2,326	99.79
Washington	201,820	17,033	99.95
Westmoreland	365,169	29,732	99.94

SBDC LOCATIONS MAP



- 1. Bucknell
- 4. Gannon
- 7. Lehigh
- 10. St. Francis
- 13. Wharton
- 16. Temple
- 2. Clarion
- 5. Indiana
- 8. Lock Haven
- 11. St. Vincent
- 14. Pittsburgh
- 17. Widener
- 3. Duquesne
- 6. Kutztown
- 9. Penn State
- 12. Shippensburg
- 15. Scranton
- 18. Wilkes

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