



Rep. Keith Rothfus

12th District Summary

Allegheny • Beaver • Cambria • Lawrence • Somerset • Westmoreland

January 1, 2016 – December 31, 2016

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 12th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 12th district.

At a Glance: Pennsylvania SBDC Network FY2016 Impact

Entrepreneurs Consulted: 8,815

Total Consulting Hours: 92,968

Financing Obtained:
\$188,846,317

Increase in Domestic Sales by SBDC
Clients: \$427,085,660

Increase in International Sales by
SBDC Clients: \$36,893,99

Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY

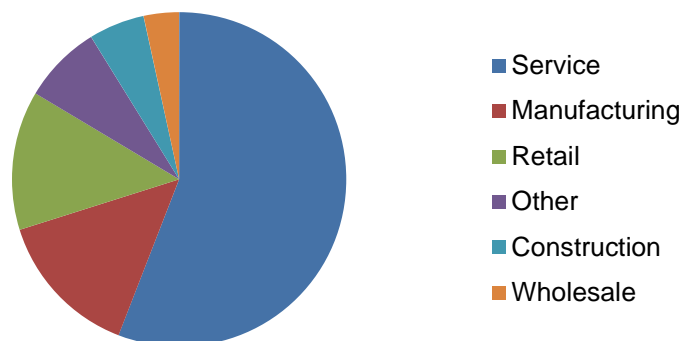
2016

Entrepreneurs Consulted.....	1,165
Women- and Jointly-Owned.....	68%
Veterans.....	6%
Minorities.....	21%
Total Consulting Hours Provided.....	15,938

RESULTS

Businesses Started	123
Jobs Saved	652
Jobs Created	251
Client-Obtained Financing	\$22,660,535
Assets Preserved	\$1,569,960

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

Pennsylvania SBDC Lead Office

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www.pasbdc.org

Manufacturing
Retail

DISTRICT CONTACTS

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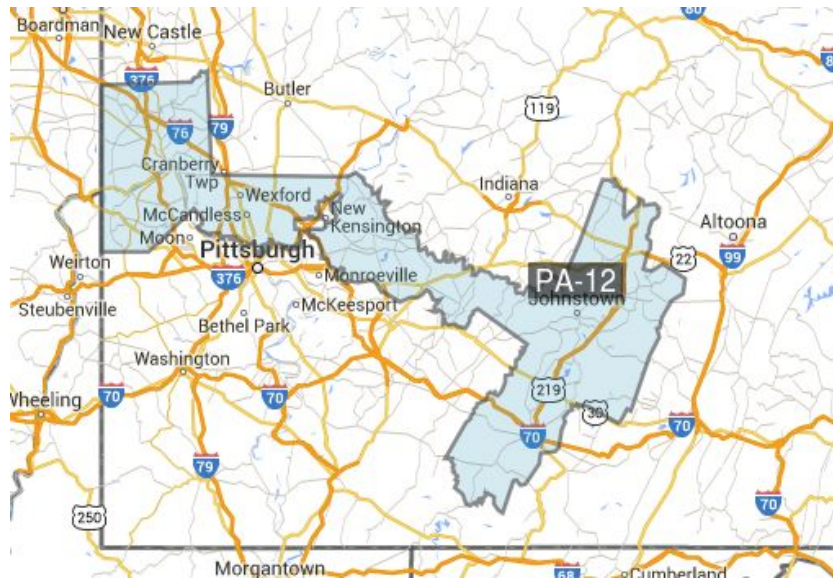
The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



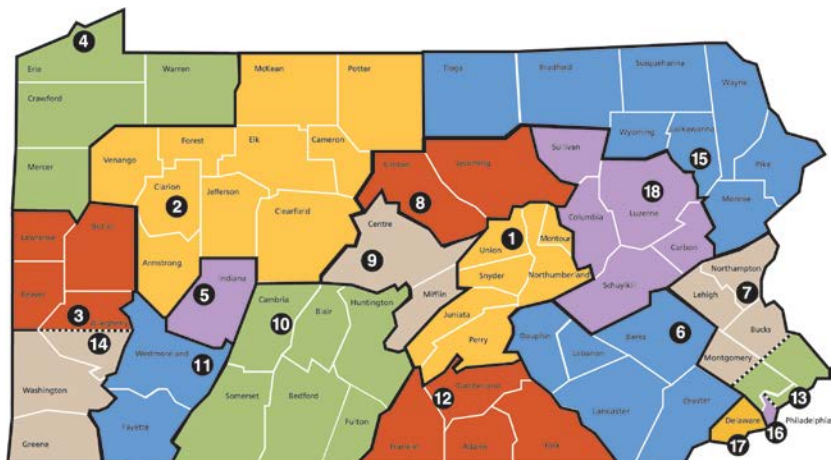
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Allegheny	1,223,348	105,110	99.89
Beaver	170,539	11,913	99.94
Cambria	143,679	9,974	99.96
Lawrence	91,108	6,904	99.97
Somerset	77,742	6,506	99.97
Westmoreland	365,169	29,732	99.94

SBDC LOCATIONS MAP



- 1. Bucknell
- 4. Gannon
- 7. Lehigh
- 10. St. Francis
- 13. Wharton
- 16. Temple
- 2. Clarion
- 5. Indiana
- 8. Lock Haven
- 11. St. Vincent
- 14. Pittsburgh
- 17. Widener
- 3. Duquesne
- 6. Kutztown
- 9. Penn State
- 12. Shippensburg
- 15. Scranton
- 18. Wilkes

Pennsylvania SBDC Lead Office
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