



Rep. Glenn Thompson

5th District Summary

Cameron • Centre • Clarion • Clearfield • Clinton • Crawford • Elk • Erie • Forest •
Huntington • Jefferson • McKean • Potter • Tioga • Venango • Warren

January 1, 2016 – December 31, 2016

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 5th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 5th district.

At a Glance: Pennsylvania SBDC Network 2016 Impact

Entrepreneurs Consulted: 8,815

Total Consulting Hours: 92,968

Financing Obtained by SBDC
Clients: \$188,846,317

Increase in Domestic Sales by SBDC
Clients: \$191,765,397

Increase in International Sales by
SBDC Clients: \$36,893,992

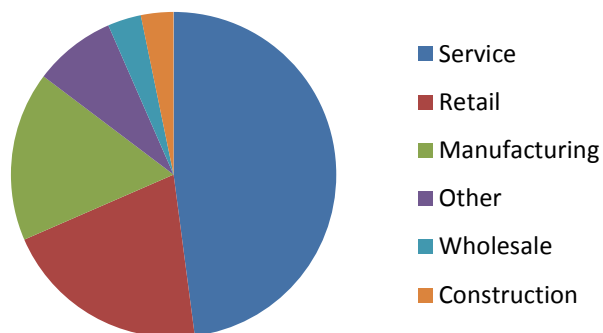
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	2016
Entrepreneurs Consulted.....	1,311
Women- and Jointly-Owned.....	66%
Veterans.....	9%
Minorities.....	9%
Total Consulting Hours Provided.....	14,334

RESULTS

Businesses Started	120
Jobs Saved	464
Jobs Created	325
Client-Obtained Financing	\$33,350,991
Assets Preserved	\$8,634,780

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

Pennsylvania SBDC Lead Office
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104
(215) 898-1219 | www.pasbdc.org | @PASmallBusiness

DISTRICT CONTACTS

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The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



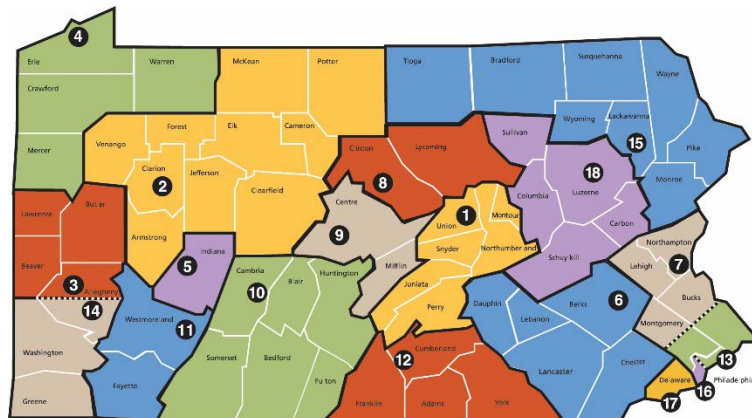
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Cameron	5,085	376	100.00
Centre	153,990	12,328	99.98
Clarion	39,988	3,596	100.00
Clearfield	81,642	6,380	99.95
Clinton	39,238	2,613	99.96
Crawford	88,765	7,586	99.97
Elk	31,946	2,578	99.92
Erie	280,566	20,280	99.95
Forest	7,716	411	100.00
Huntingdon	45,913	3,452	100.00
Jefferson	45,200	4,247	100.00
McKean	43,450	3,312	99.97
Potter	17,457	1,702	99.94
Tioga	41,981	3,517	100.00
Venango	54,984	4,152	99.95
Warren	41,815	3,106	99.84

SBDC LOCATIONS MAP



1. Bucknell
2. Clarion
3. Duquesne
4. Gannon
5. Indiana
6. Kutztown
7. Lehigh
8. Lock Haven
9. Penn State
10. St. Francis
11. St. Vincent
12. Shippensburg
13. Wharton
14. Pittsburgh
15. Scranton
16. Temple
17. Widener
18. Wilkes

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