



Rep. Lou Barletta

11th District Summary

Carbon • Columbia • Cumberland • Dauphin • Luzerne • Montour • Northumberland • Perry • Wyoming

July 1, 2016 – June 30, 2017

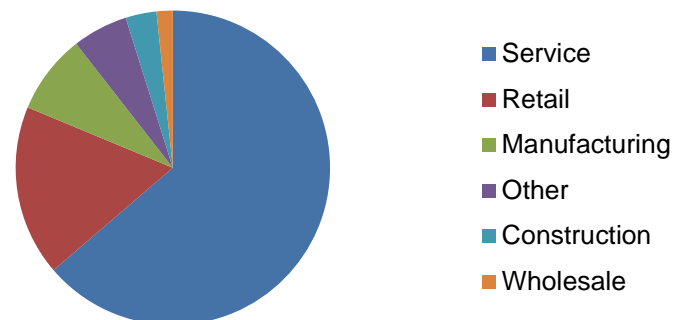
The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 11th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 11th district.

SERVICES SUMMARY	FY 2017
Entrepreneurs Consulted.....	758
Women- and Jointly-Owned.....	71%
Veterans.....	10%
Minorities.....	14%
Total Consulting Hours Provided.....	7,223

RESULTS

Businesses Started	53
Jobs Saved	223
Jobs Created	209
Client-Obtained Financing	\$22,667,233
Assets Preserved	\$2,289,525

CLIENT INDUSTRIES



At a Glance: Pennsylvania SBDC Network FY2017 Impact

Entrepreneurs Consulted: 8,361

Total Consulting Hours: 89,979

Financing Obtained by SBDC
Clients: \$211,651,760

Increase in Domestic Sales by SBDC
Clients: \$190,505,628

Increase in International Sales by
SBDC Clients: \$38,829,155

Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.



Small Business Development Centers
Helping businesses start, grow, and prosper.

DISTRICT CONTACTS

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www.bucknell.edu/sbdc

Kutztown University SBDC
 Ernie Post, Director
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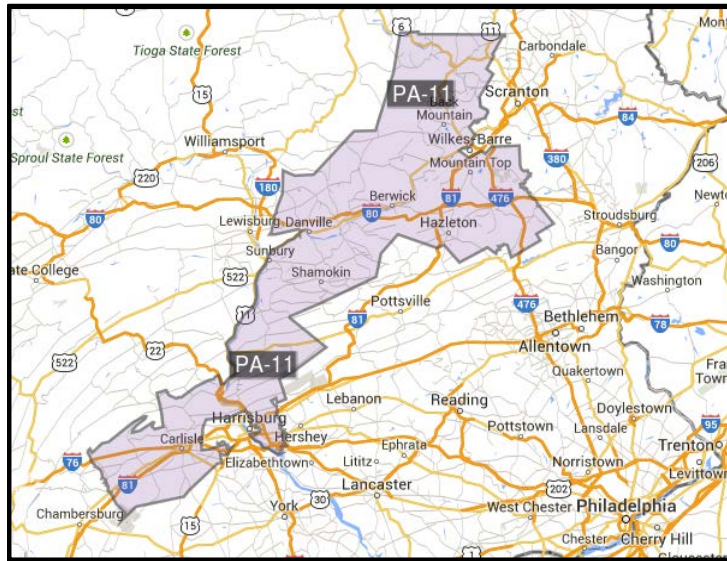
The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to aspiring small business owners and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



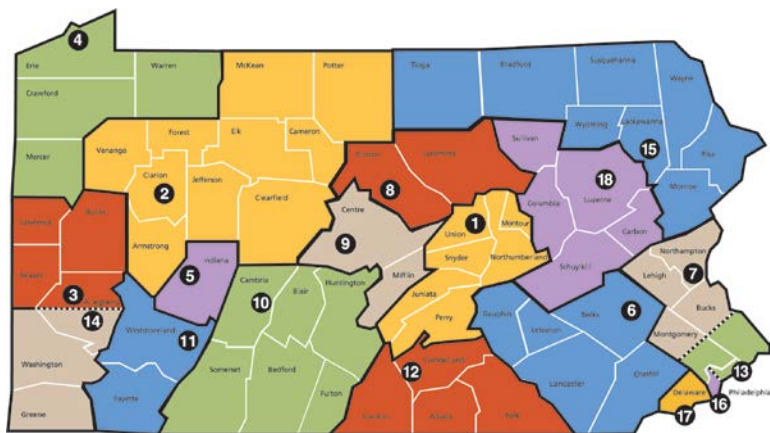
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Carbon	65,249	4,374	99.93%
Columbia	67,295	4,619	99.96%
Cumberland	235,406	19,898	99.88%
Dauphin	268,100	21,484	99.87%
Luzerne	320,918	23,555	99.92%
Montour	18,267	1,433	99.72%
Northumberland	94,528	6,070	99.95%
Perry	45,969	3,638	99.97%
Wyoming	28,276	2,451	99.96%

SBDC LOCATIONS MAP



- | | | | | | |
|-------------|-------------|---------------|------------------|----------------|-------------|
| 1. Bucknell | 4. Gannon | 7. Lehigh | 10. St. Francis | 13. Wharton | 16. Temple |
| 2. Clarion | 5. Indiana | 8. Lock Haven | 11. St. Vincent | 14. Pittsburgh | 17. Widener |
| 3. Duquesne | 6. Kutztown | 9. Penn State | 12. Shippensburg | 15. Scranton | 18. Wilkes |

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