

At a Glance: Pennsylvania SBDC Network FY2017 Impact

Entrepreneurs Consulted: 8,361

Total Consulting Hours: 89,979

Financing Obtained by SBDC Clients: \$211,651,760

Increase in Domestic Sales by SBDC Clients: \$190,505,628

Increase in International Sales by SBDC Clients: \$38,829,155

Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.



Small Business Development Centers Helping businesses start, grow, and prosper.

Rep. Brendan Boyle

13th District Summary

Montgomery • Philadelphia

July 1, 2016 - June 30, 2017

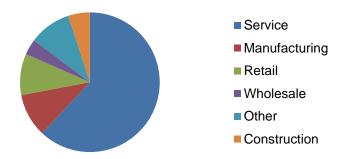
The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 13th district. Independent research finds that Pennsylvania SBDC clients generate \$3.09 in tax revenue for every \$1 of federal funding the SBDC receives. Below are the most recent results for the 13th district.

SERVICES SUMMARY	FY 2017
Entrepreneurs Consulted	713
Women- and Jointly-Owned	72%
Veterans	7%
Minorities	54%
Total Consulting Hours Provided	14,349
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RESULTS

Businesses Started	51
Jobs Saved	659
Jobs Created	143
Client-Obtained Financing	\$11,388,173
Assets Preserved	\$457,905

CLIENT INDUSTRIES



DISTRICT CONTACTS

Temple University SBDC Eustace Kangaju, Director (215) 204-7282 www.temple.edu/sbdc

Wharton SBDC Celeste L. Corrado, Director (215) 898-4861 whartonsbdc.wharton.upenn.edu

Pennsylvania SBDC Lead Office Christian Conroy State Director (215) 898-1219 www.pasbdc.org

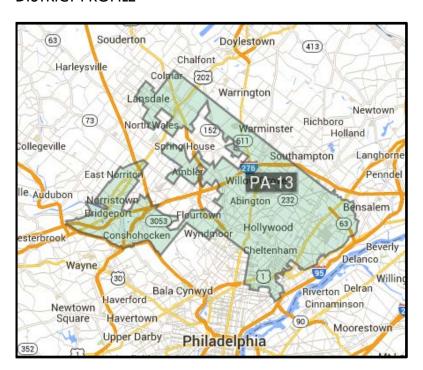
The eighteen college and universityhosted Pennsylvania SBDCs deliver hands-on, specialized assistance to aspiring small business owners and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



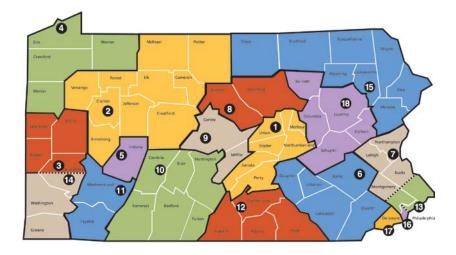
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

DISTRICT PROFILE



County	Population	# Small Businesses	% Small Businesses
Montgomery	799,874	90,343	99.91%
Philadelphia	1,526,006	100,729	99.89%

SBDC LOCATIONS MAP



- 1. Bucknell 4. Gannon 7. Lehigh 5. Indiana 8. Lock Haven 11. St. Vincent
- 10. St. Francis
- 13. Wharton 16. Temple

- 2. Clarion
- 14. Pittsburgh 17. Widener
- 3. Duguesne 6. Kutztown 9. Penn State 12. Shippensburg 15. Scranton 18. Wilkes

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