

At a Glance: Pennsylvania SBDC Network FY2017 Impact

Entrepreneurs Consulted: 8,361

Total Consulting Hours: 89,979

Financing Obtained by SBDC Clients: \$211,651,760

Increase in Domestic Sales by SBDC Clients: \$190,505,628

Increase in International Sales by SBDC Clients: \$38,829,155

Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.



Small Business Development CentersHelping businesses start, grow, and prosper.

Rep. Robert Brady

1st District Summary

Delaware • Philadelphia

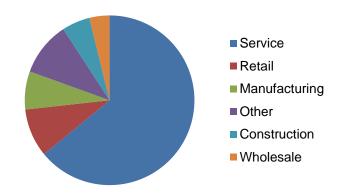
July 1, 2016 - June 30, 2017

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 1st district. Independent research finds that Pennsylvania SBDC clients generate \$3.09 in tax revenue for every \$1 of federal funding the SBDC receives. Below are the most recent results for the 1st district.

SERVICES SUMMARY	FY 2017
Entrepreneurs Consulted	731
Women- and Jointly-Owned	74 %
Veterans	6%
Minorities	56%
Total Consulting Hours Provided	14,544
RESULTS	
Businesses Started	52

Businesses Started	52
Jobs Saved	599
Jobs Created	148
Client-Obtained Financing	\$14,031,581
Assets Preserved	\$392,490

CLIENT INDUSTRIES



DISTRICT CONTACTS

Temple University SBDC Eustace Kangaju, Director (215) 204-7282 www.temple.edu/sbdc

Widener University SBDC Lenin Agudo, Director (610) 619-8490 www.widenersbdc.org

Wharton SBDC Celeste L. Corrado, Director (215) 898-4861 whartonsbdc.wharton.upenn.edu

Pennsylvania SBDC Lead Office Christian Conroy State Director (215) 898-1219 www.pasbdc.org

The eighteen college and universityhosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.

AMERICA'S SBDC ACCREDITED MEMBER

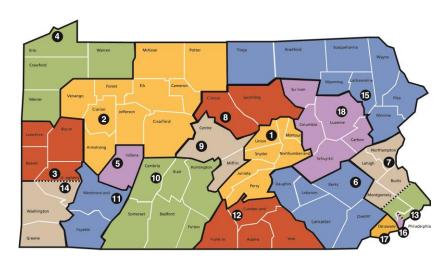
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

DISTRICT PROFILE



County Delaware	Population 558,979	# Small Businesses 50,293	% Small Businesses 99.92%

SBDC LOCATIONS MAP



- 1. Bucknell4. Gannon7. Lehigh10. St. Francis13. Wharton16. Temple2. Clarion5. Indiana8. Lock Haven11. St. Vincent14. Pittsburgh17. Widener3. Duquesne6. Kutztown9. Penn State12. Shippensburg15. Scranton18. Wilkes
 - Pennsylvania SBDC Lead Office 3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104 (215) 898-1219 | www.pasbdc.org | @PASmallBusiness