



Rep. Ryan Costello

6th District Summary

Berks • Chester • Lehigh • Montgomery

July 1, 2016 – June 30, 2017

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 6th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 6th district.

At a Glance:
Pennsylvania SBDC Network FY2017 Impact

Entrepreneurs Consulted: 8,361

Total Consulting Hours: 89,979

Financing Obtained by SBDC Clients: \$211,651,760

Increase in Domestic Sales by SBDC Clients: \$190,505,628

Increase in International Sales by SBDC Clients: \$38,829,155

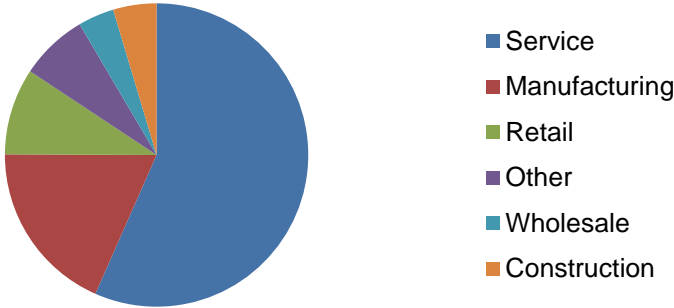
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	FY 2017
Entrepreneurs Consulted.....	670
Women- and Jointly-Owned.....	68%
Veterans.....	9%
Minorities.....	25%
Total Consulting Hours Provided.....	11,900

RESULTS

Businesses Started	47
Jobs Saved	370
Jobs Created	122
Client-Obtained Financing	\$20,961,073
Assets Preserved	\$130,830

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

DISTRICT CONTACTS

Kutztown University SBDC
Ernie Post, Director
(484) 646-4003
www.kutztownsbdc.org

Lehigh University SBDC
James Fischer, Director
(610) 758-3980
www.lehigh.edu/sbdc

Temple University SBDC
Eustace Kangaju, Director
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Pennsylvania SBDC Lead Office
Christian Conroy
State Director
(215) 898-1219
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The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to aspiring small businesses owners and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



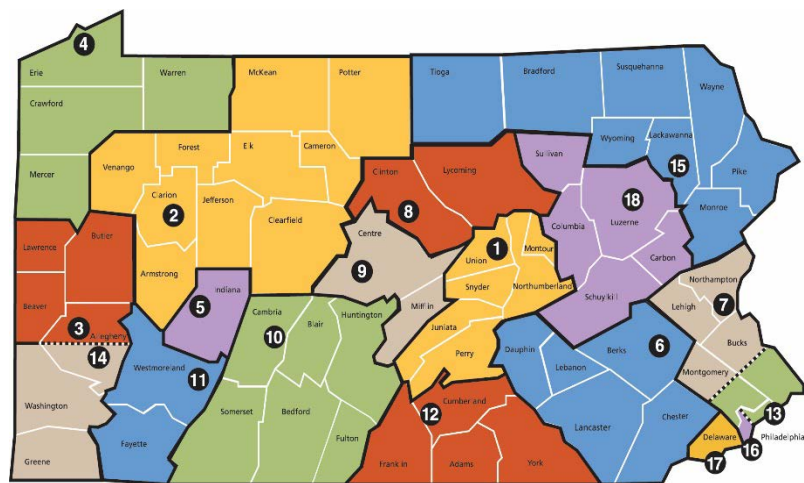
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Berks	411,442	31,914	99.94%
Chester	153,990	12,328	99.98%
Lehigh	349,497	29,385	99.89%
Montgomery	81,642	6,380	99.95%

SBDC LOCATIONS MAP



- | | | | | | |
|-------------|-------------|---------------|------------------|----------------|-------------|
| 1. Bucknell | 4. Gannon | 7. Lehigh | 10. St. Francis | 13. Wharton | 16. Temple |
| 2. Clarion | 5. Indiana | 8. Lock Haven | 11. St. Vincent | 14. Pittsburgh | 17. Widener |
| 3. Duquesne | 6. Kutztown | 9. Penn State | 12. Shippensburg | 15. Scranton | 18. Wilkes |

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