



## Rep. Brian Fitzpatrick

### 8<sup>th</sup> District Summary

Bucks • Montgomery

**July 1, 2016 – June 30, 2017**

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 8<sup>th</sup> district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 8<sup>th</sup> district.

### At a Glance: Pennsylvania SBDC Network FY2017 Impact

Entrepreneurs Consulted: 8,361

Total Consulting Hours: 89,979

Financing Obtained by SBDC  
Clients: \$211,651,760

Increase in Domestic Sales by  
SBDC Clients: \$190,505,628

Increase in International Sales by  
SBDC Clients: \$38,829,155

Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

### SERVICES SUMMARY

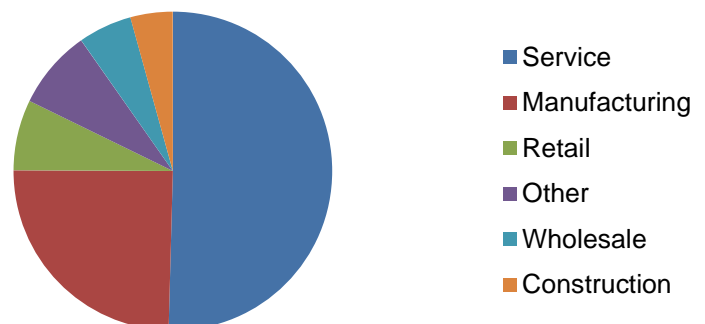
FY 2017

Entrepreneurs Consulted.....	<b>364</b>
Women- and Jointly-Owned.....	<b>62%</b>
Veterans.....	<b>11%</b>
Minorities.....	<b>24%</b>
Total Consulting Hours Provided.....	<b>5,883</b>

### RESULTS

Businesses Started .....	<b>27</b>
Jobs Saved .....	<b>324</b>
Jobs Created .....	<b>78</b>
Client-Obtained Financing .....	<b>\$6,882,942</b>
Assets Preserved .....	<b>\$327,075</b>

### CLIENT INDUSTRIES



Small Business Development Centers  
*Helping businesses start, grow, and prosper.*

**Pennsylvania SBDC Lead Office**  
3440 Market Street, Suite 400 | Philadelphia, PA 19104  
(215) 898-1219 | [www.pasbdc.org](http://www.pasbdc.org) | @PASmallBusiness

## DISTRICT CONTACTS

**Lehigh University SBDC**  
James Fischer, Director  
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[www.lehigh.edu/sbdc](http://www.lehigh.edu/sbdc)

**Temple University SBDC**  
Eustace Kangaju, Director  
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**Wharton SBDC**  
Celeste L. Corrado, Director  
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**Pennsylvania SBDC Lead Office**  
Christian Conroy  
State Director  
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The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



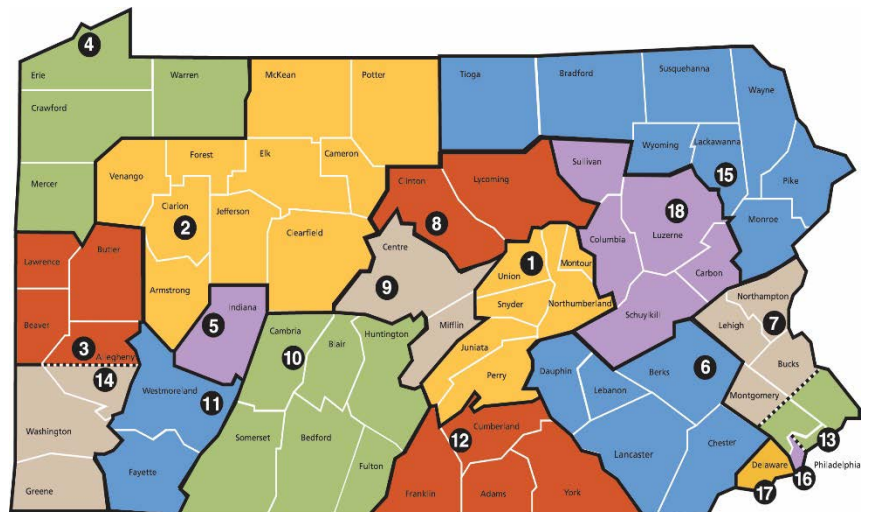
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

## DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Bucks	625,249	67,505	99.97
Montgomery	799,874	90,343	99.91

## SBDC LOCATIONS MAP



- 1. Bucknell    4. Gannon    7. Lehigh    10. St. Francis    13. Wharton    16. Temple
- 2. Clarion    5. Indiana    8. Lock Haven    11. St. Vincent    14. Pittsburgh    17. Widener
- 3. Duquesne    6. Kutztown    9. Penn State    12. Shippensburg    15. Scranton    18. Wilkes

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