

Rep. Mike Kelly

3rd District Summary

Armstrong • Butler • Clarion • Crawford • Erie • Lawrence • Mercer

July 1, 2016 – June 30, 2017

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 3rd district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 3rd district.

At a Glance: Pennsylvania SBDC Network FY2017 Impact

Entrepreneurs Consulted: 8,361

Total Consulting Hours: 89,979

Financing Obtained by SBDC
Clients: \$211,651,760

Increase in Domestic Sales by SBDC
Clients: \$190,505,628

Increase in International Sales by
SBDC Clients: \$38,829,155

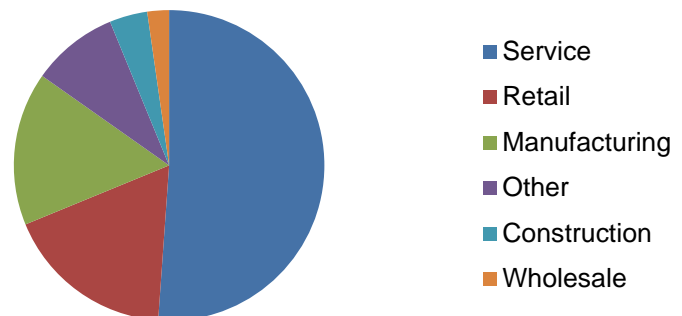
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	FY 2017
Entrepreneurs Consulted.....	700
Women- and Jointly-Owned.....	72%
Veterans.....	10%
Minorities.....	7%
Total Consulting Hours Provided.....	7,043

RESULTS

Businesses Started	77
Jobs Saved	445
Jobs Created	171
Client-Obtained Financing	\$35,271,799
Assets Preserved	\$3,466,995

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

Pennsylvania SBDC Lead Office
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104
(215) 898-1219 | www.pasbdc.org | @PASmallBusiness

DISTRICT CONTACTS

Clarion University SBDC
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web.clarion.edu/sbdc

Duquesne University SBDC
Mary McKinney, Director
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Christian Conroy
State Director
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The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

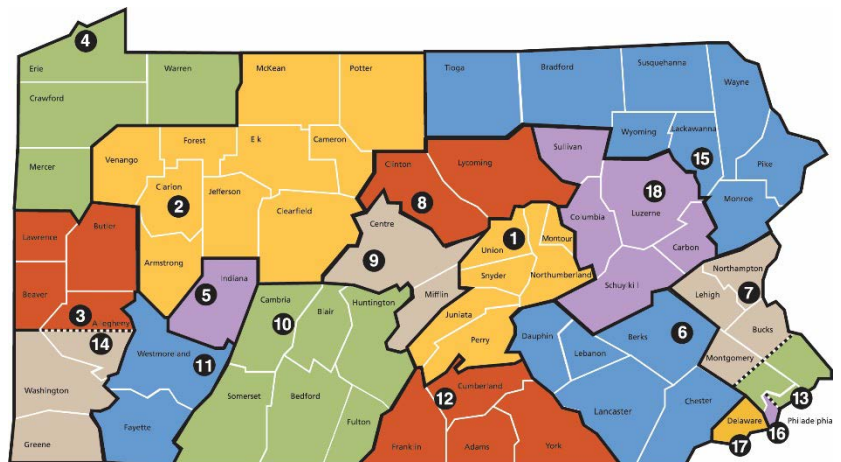
Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Armstrong	68,941	4,566	99.98
Butler	183,862	15,992	99.93
Clarion	39,988	3,596	100.00
Crawford	88,765	7,586	99.97
Erie	280,566	20,280	99.95
Lawrence	91,108	6,904	99.97
Mercer	116,638	9,173	99.92

SBDC LOCATIONS MAP



1. Bucknell
2. Clarion
3. Duquesne
4. Gannon
5. Indiana
6. Kutztown
7. Lehigh
8. Lock Haven
9. Penn State
10. St. Francis
11. St. Vincent
12. Shippensburg
13. Wharton
14. Pittsburgh
15. Scranton
16. Temple
17. Widener
18. Wilkes



The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

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