

## Rep. Thomas Marino

### 10<sup>th</sup> District Summary

Bradford • Juniata • Lackawanna • Lycoming • Mifflin • Monroe • Northumberland  
• Perry • Pike • Snyder • Sullivan • Susquehanna • Tioga • Union • Wayne

#### July 1, 2016 – June 30, 2017

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 10<sup>th</sup> district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 10<sup>th</sup> district.

### At a Glance: Pennsylvania SBDC Network FY2017 Impact

Entrepreneurs Consulted: 8,361

Total Consulting Hours: 89,979

Financing Obtained by SBDC  
Clients: \$211,651,760

Increase in Domestic Sales by SBDC  
Clients: \$190,505,628

Increase in International Sales by  
SBDC Clients: \$38,829,155

Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

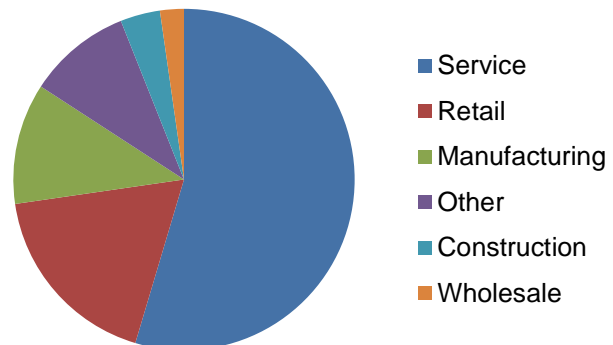
#### SERVICES SUMMARY FY 2017

Entrepreneurs Consulted.....	760
Women- and Jointly-Owned.....	73%
Veterans.....	7%
Minorities.....	7%
Total Consulting Hours Provided.....	9,937

#### RESULTS

Businesses Started .....	80
Jobs Saved .....	624
Jobs Created .....	360
Client-Obtained Financing .....	\$21,442,911
Assets Preserved .....	\$3,859,485

#### CLIENT INDUSTRIES



Small Business Development Centers  
*Helping businesses start, grow, and prosper.*

## DISTRICT CONTACTS

Bucknell University SBDC  
 Steven Stumbris, Director  
 (570) 577-1249  
[www.bucknell.edu/sbdc](http://www.bucknell.edu/sbdc)

Lock Haven University SBDC  
 Timothy Keohane, Director  
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Penn State SBDC  
 Heather Fennessey, Director  
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University of Scranton  
 Lisa Hall-Zielinski, Director  
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Wilkes University SBDC  
 Dorothy Lane, Director  
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Pennsylvania SBDC Lead Office  
 Christian Conroy  
 State Director  
 (215) 898-1219  
[www.pasbdc.org](http://www.pasbdc.org)

The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



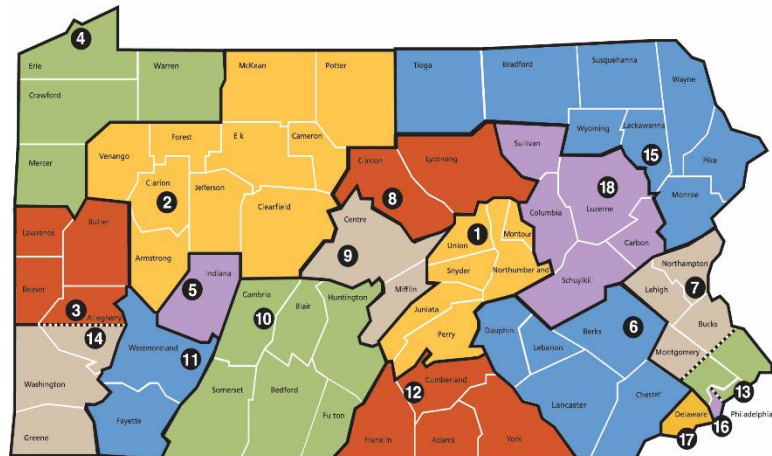
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

## DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Bradford	62,622	5,168	99.90
Juniata	24,636	2,239	99.96
Lackawanna	214,437	16,714	99.89
Lycoming	116,111	9,367	99.96
Mifflin	46,682	3,598	99.94
Monroe	169,842	13,499	99.94
Northumberland	94,528	6,070	99.95
Perry	45,969	3,638	99.97
Pike	57,369	4,685	99.98
Snyder	39,702	3,528	99.94
Sullivan	6,428	665	100.00
Susquehanna	43,356	4,243	100.00
Tioga	41,981	3,517	100.00
Union	44,947	3,585	99.94
Wayne	52,822	5,130	99.98

## SBDC LOCATIONS MAP



1. Bucknell
2. Clarion
3. Duquesne
4. Gannon
5. Indiana
6. Kutztown
7. Lehigh
8. Lock Haven
9. Penn State
10. St. Francis
11. St. Vincent
12. Shippensburg
13. Wharton
14. Pittsburgh
15. Scranton
16. Temple
17. Widener
18. Wilkes

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