



## Rep. Timothy Murphy

### 18<sup>th</sup> District Summary

Allegheny • Greene • Washington • Westmoreland

**July 1, 2016 – June 30, 2017**

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 18<sup>th</sup> district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 18<sup>th</sup> district.

### At a Glance: Pennsylvania SBDC Network FY2017 Impact

Entrepreneurs Consulted: 8,361

Total Consulting Hours: 89,979

Financing Obtained by SBDC  
Clients: \$211,651,760

Increase in Domestic Sales by SBDC  
Clients: \$190,505,628

Increase in International Sales by  
SBDC Clients: \$38,829,155

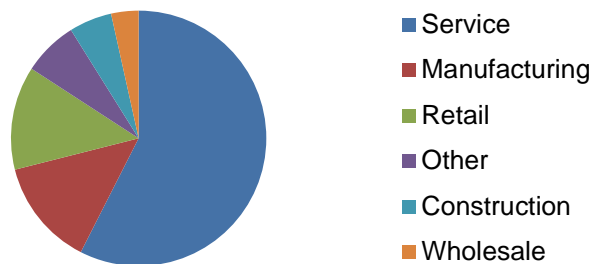
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	FY 2017
Entrepreneurs Consulted.....	1,253
Women- and Jointly-Owned.....	70%
Veterans.....	6%
Minorities.....	20%
Total Consulting Hours Provided.....	14,870

### RESULTS

Businesses Started .....	123
Jobs Saved .....	765
Jobs Created .....	362
Client-Obtained Financing .....	\$26,632,344
Assets Preserved .....	\$1,046,640

### CLIENT INDUSTRIES



**Small Business Development Centers**  
*Helping businesses start, grow, and prosper.*

Pennsylvania SBDC Lead Office  
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104  
(215) 898-1219 | [www.pasbdc.org](http://www.pasbdc.org) | @PASmallBusiness

## DISTRICT CONTACTS

Duquesne University SBDC  
 Mary McKinney, Director  
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Pennsylvania SBDC Network  
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The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



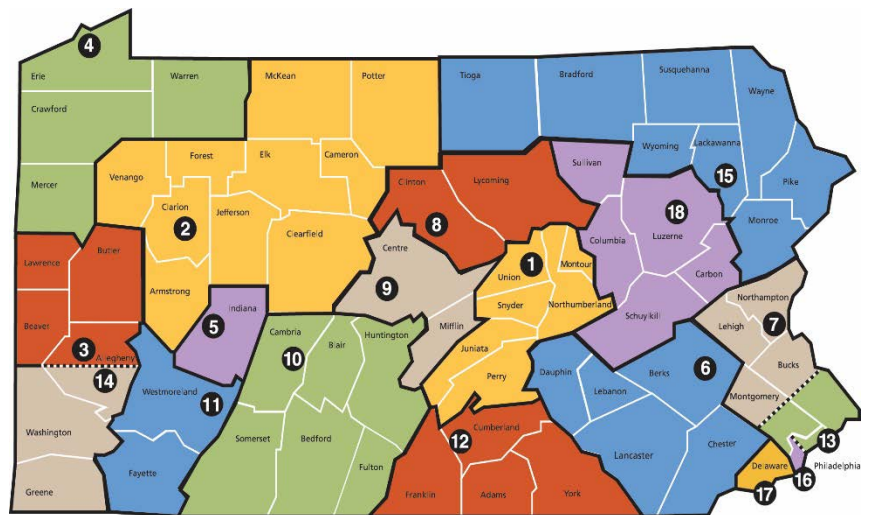
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

## DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Allegheny	1,223,348	105,110	99.89
Greene	38,686	2,326	99.79
Washington	201,820	17,033	99.95
Westmoreland	365,169	29,732	99.94

## SBDC LOCATIONS MAP



- 1. Bucknell
- 4. Gannon
- 7. Lehigh
- 10. St. Francis
- 13. Wharton
- 16. Temple
- 2. Clarion
- 5. Indiana
- 8. Lock Haven
- 11. St. Vincent
- 14. Pittsburgh
- 17. Widener
- 3. Duquesne
- 6. Kutztown
- 9. Penn State
- 12. Shippensburg
- 15. Scranton
- 18. Wilkes

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