



Rep. Scott Perry

4th District Summary

Adams • Cumberland • Dauphin • York

July 1, 2016 – June 30, 2017

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 4th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 4th district.

At a Glance: Pennsylvania SBDC Network FY2017 Impact

Entrepreneurs Consulted: 8,361

Total Consulting Hours: 89,979

Financing Obtained by SBDC
Clients: \$211,651,760

Increase in Domestic Sales by SBDC
Clients: \$190,505,628

Increase in International Sales by
SBDC Clients: \$38,829,155

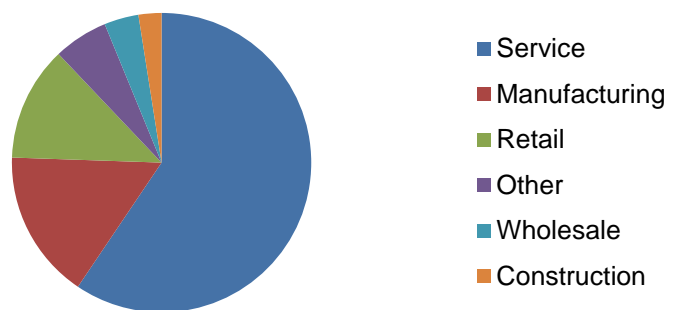
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	FY 2017
Entrepreneurs Consulted.....	400
Women- and Jointly-Owned.....	75%
Veterans.....	13%
Minorities.....	20%
Total Consulting Hours Provided.....	2,815

RESULTS

Businesses Started	28
Jobs Saved	36
Jobs Created	120
Client-Obtained Financing	\$17,274,733
Assets Preserved	\$457,905

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

DISTRICT CONTACTS

Kutztown University SBDC
Ernie Post, Director
(484) 646-4003
www.kutztownsbdc.org

Shippensburg University SBDC
Michael Unruh, Director
(717) 477-1935
www.ship.edu/SBDC

Pennsylvania SBDC Network
Christian Conroy
State Director
(215) 898-1219
www.pasbdc.org

The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

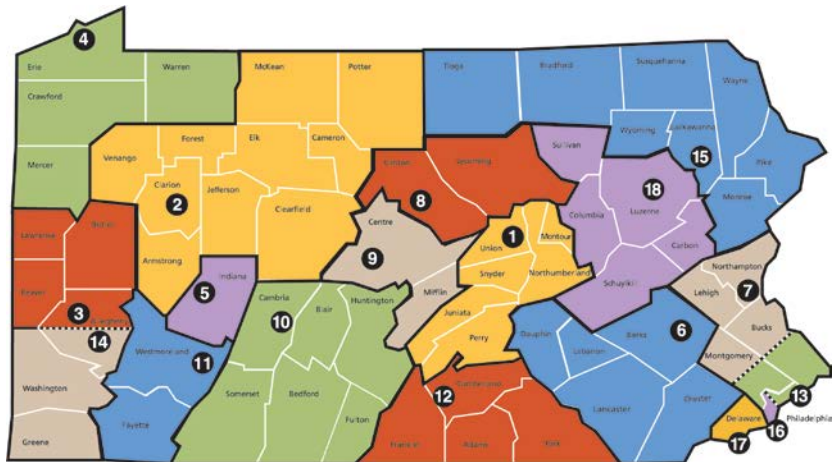
Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Adams	101,407	8,314	99.95
Cumberland	235,406	19,898	99.88
Dauphin	268,100	21,484	99.87
York	434,972	33,176	99.94

SBDC LOCATIONS MAP



- 1. Bucknell 4. Gannon 7. Lehigh 10. St. Francis 13. Wharton 16. Temple
- 2. Clarion 5. Indiana 8. Lock Haven 11. St. Vincent 14. Pittsburgh 17. Widener
- 3. Duquesne 6. Kutztown 9. Penn State 12. Shippensburg 15. Scranton 18. Wilkes



The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

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