



Rep. Bill Shuster

9th District Summary

Bedford • Blair • Cambria • Fayette • Franklin • Fulton • Greene • Huntingdon • Indiana • Somerset • Washington • Westmoreland

July 1, 2016 – June 30, 2017

The Pennsylvania SBDCs depend on continued federal and state funding to offer its services to constituents of the 9th district. Independent research finds that Pennsylvania SBDC clients generate **\$3.09 in tax revenue for every \$1 of federal funding** the SBDC receives. Below are the most recent results for the 9th district.

At a Glance: Pennsylvania SBDC Network FY2017 Impact

Entrepreneurs Consulted: 8,361

Total Consulting Hours: 89,979

Financing Obtained by SBDC
Clients: \$211,651,760

Increase in Domestic Sales by SBDC
Clients: \$190,505,628

Increase in International Sales by
SBDC Clients: \$38,829,155

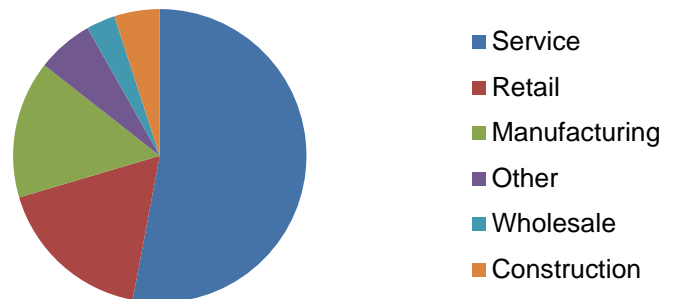
Since 1980, the Pennsylvania Small Business Development Centers (SBDC) have helped grow the economy of the Commonwealth by providing entrepreneurs with the education, information and tools necessary to build successful businesses.

SERVICES SUMMARY	FY 2017
Entrepreneurs Consulted.....	884
Women- and Jointly-Owned.....	68%
Veterans.....	8%
Minorities.....	8%
Total Consulting Hours Provided.....	11,206

RESULTS

Businesses Started	68
Jobs Saved	488
Jobs Created	299
Client-Obtained Financing	\$17,036,439
Assets Preserved	\$1,242,885

CLIENT INDUSTRIES



Small Business Development Centers
Helping businesses start, grow, and prosper.

DISTRICT CONTACTS

Indiana University of
Pennsylvania SBDC
Tony Palamone, Director
(724) 357-7915
www.iup.edu/business/sbdc

Saint Francis University SBDC
Barry Surma, Director
(814) 472-3200
www.francis.edu/sbdc

Saint Vincent College SBDC
James Kunkel, Director
(724) 537-4572
www.stvincent.edu/sbdc

Shippensburg University SBDC
Michael Unruh, Director
(717) 477-1935
www.shipsbdc.org

University of Pittsburgh SBDC
Raymond Vargo, Director
(412) 648-1542
www.sbdc.pitt.edu

Pennsylvania SBDC Network
Christian Conroy
State Director
(215) 898-1219
www.pasbdc.org

The eighteen college and university-hosted Pennsylvania SBDCs deliver hands-on, specialized assistance to small businesses and entrepreneurs.

Through providing information, education and no-cost consulting services, the SBDC is ready to help entrepreneurs and small business owners grow their businesses.



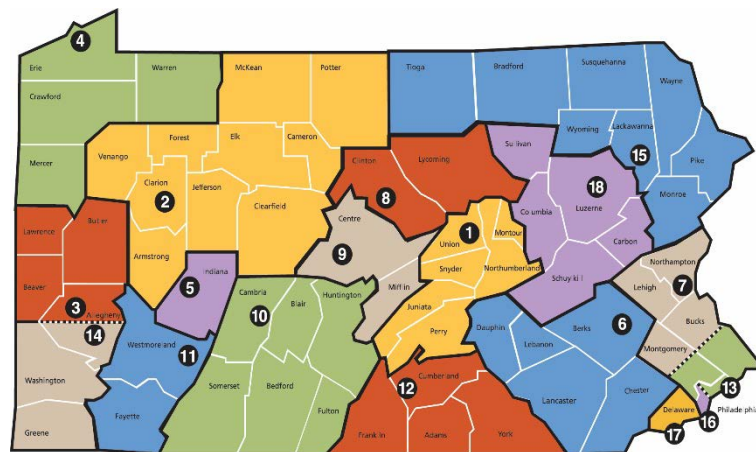
The Pennsylvania SBDC is an accredited affiliate of the Association of Small Business Development Centers.

DISTRICT PROFILE



County	Population	# of Small Businesses	% Small Businesses
Bedford	49,762	4,407	99.98
Blair	127,089	9,350	99.97
Cambria	143,679	9,974	99.96
Fayette	136,606	9,071	99.94
Franklin	149,618	11,833	99.92
Fulton	14,845	1,207	99.93
Greene	38,686	2,326	99.79
Huntingdon	45,913	7,025	100.00
Indiana	88,880	4,247	99.97
Somerset	77,742	6,506	99.97
Washington	207,820	17,033	99.95
Westmoreland	365,169	29,732	99.94

SBDC LOCATIONS MAP



1. Bucknell
2. Clarion
3. Duquesne
4. Gannon
5. Indiana
6. Kutztown
7. Lehigh
8. Lock Haven
9. Penn State
10. St. Francis
11. St. Vincent
12. Shippensburg
13. Wharton
14. Pittsburgh
15. Scranton
16. Temple
17. Widener
18. Wilkes

Pennsylvania SBDC Lead Office
3819-33 Chestnut Street, Suite 325 | Philadelphia, PA 19104
(215) 898-1219 | www.pasbdc.org | @PASmallBusiness